

Effective business communication with foreign companies has always been one of the main concerns of businessmen and economic and industrial activists, and in the conditions of cruel sanctions due to banking restrictions, such activities are mostly directed to neighboring countries and East Asia, especially China. has been Specifically, the main concerns and worries in working with Chinese companies are as follows:

- 1- Inability to obtain bank guarantees from the Chinese side
  - 2- Inability to open reliable bank letter of credit
  - 3- Inability to negotiate on an equal footing under the conditions of sanctions and acceptance of unfair contract terms
  - 4- Non-acceptance of fair arbitration in contracts by the Chinese side
  - 5- Incomplete understanding of the rules and regulations of international trade and its professional sensitivities
  
  - 6- Uncertainty of the conditions of the current exchange rate in China and the exchange rate in dollars and euros
  - 7- The lack of a mutual legal assistance agreement between the Chinese government and many countries and its legal edges
  - 8- The occurrence of major problems due to the passivity and inability of international inspection companies in China
  - 9- The failure to comply with the terms of the contract with the consent of the parties and the different interpretation of the obligations before and after the purchase, delivery time, payment method, etc.
  - 10- The inability to file international lawsuits against Chinese companies due to the weakness of the diplomatic system in China and possible irreparable disputes
- Having accumulated a lot of experience in this field, the solution of the above problems is presented to the esteemed applicants in three parts.
- 1- Validation and official and legal evaluation of Chinese companies, which can be legally cited in terms of quality and authenticity of the information presented to the esteemed applicants in the best quality. This evaluation report includes all legal, registration, It is a Chinese company of justice and finance, and it will certainly block the way to exaggeration, exaggeration and concealment of the facts of the company
  - 2 - Legal, technical and financial monitoring of the contract process using the highest and most reliable international standards to prevent the violation of the rights of the Iranian side in contracts with Chinese companies and provide operational solutions, to replace bank guarantees in view of crises and restrictions of boycott conditions
  - 3 - Formal and legal implementation of purchase tender including (project definition, preparation of tender documents, distribution and official invitation of target companies to participate in the official tender, comparative review and comparison of technical and financial proposals)

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